

Delta Sigma Theta Sorority, Inc. – Saginaw Alumnae Chapter
 Profit & Loss Budget vs. Actual as of April 2020
 July 2019 through June 2020

	<u>Jul '19 - J...</u>	<u>Budget</u>	<u>\$ Over Bu...</u>
Ordinary Income/Expense			
Income			
5500 — Fundraising – Income			
5501 — Chapter Operating Income			
5560 — Crimson and Creme' Brunch			
5561 — Adult Tickets	0.00	7,000.00	-7,000.00
5562 — Youth Tickets	0.00	875.00	-875.00
Total 5560 — Crimson and Creme' Brunch	0.00	7,875.00	-7,875.00
5530 — Sweetheart Ball			
5534 — Tickets	0.00	7,500.00	-7,500.00
Total 5530 — Sweetheart Ball	0.00	7,500.00	-7,500.00
5550 — White Party			
5551 — Tickets	55.91	5,000.00	-4,944.09
Total 5550 — White Party	55.91	5,000.00	-4,944.09
5595 — Ways and Means Committee	0.00	3,250.00	-3,250.00
5590 — Delta SAC Store			
5590a — Chapter Shirts	120.00		
Total 5590 — Delta SAC Store	120.00		
Total 5501 — Chapter Operating Income	175.91	23,625.00	-23,449.09
5503 — SAC Fundraiser			
5510 — Crimson & Creme Cotillion			
5516 — Chapter Member Tickets	0.00	7,500.00	-7,500.00
5512 — Chapter Members Advertiseme...	75.00	6,500.00	-6,425.00
5515 — Patrons	0.00	2,000.00	-2,000.00
5513 — Children Tickets	0.00	500.00	-500.00
5514 — Dance	0.00	100.00	-100.00
5518 — Pearls Fees & Fundraiser Income	57.50		
5517 — Donation	75.00		
Total 5510 — Crimson & Creme Cotillion	207.50	16,600.00	-16,392.50
Total 5503 — SAC Fundraiser	207.50	16,600.00	-16,392.50
5502 — Scholarship			
5540 — Thelma Poston Golf Tournament			
5548 — Registrations	1,280.00	6,000.00	-4,720.00
5544 — Hole Sponsors	2,891.00	4,500.00	-1,609.00
5547 — Raffle	30.00	100.00	-70.00
5543 — Food – Non Golfers	40.00	64.00	-24.00
5542 — Donations	865.00	400.00	465.00
Total 5540 — Thelma Poston Golf Tourn...	5,106.00	11,064.00	-5,958.00
5520 — Fit Fun Dollars for Scholars			
5522 — Tickets	0.00	1,500.00	-1,500.00
Total 5520 — Fit Fun Dollars for Scholars	0.00	1,500.00	-1,500.00
5580 — Ernestine Mack-Clark Delta Doll			

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5581 — Advertisements	0.00	5,000.00	-5,000.00
5582 — Adult Tickets	0.00	500.00	-500.00
5584 — Donations	0.00	500.00	-500.00
5583 — Sales	5,305.00	700.00	4,605.00
Total 5580 — Ernestine Mack-Clark Delt...	5,305.00	6,700.00	-1,395.00
5502 — Scholarship – Other	1,000.00		
Total 5502 — Scholarship	11,411.00	19,264.00	-7,853.00
Total 5500 — Fundraising – Income	11,794.41	59,489.00	-47,694.59
5000 — Operating Income			
5100 — Chapter			
5104 — Chapter Dues – Current FY	337.50	8,750.00	-8,412.50
5101 — Chapter Dues – MIT	0.00	0.00	0.00
5250 — Miscellaneous	255.00		
Total 5100 — Chapter	592.50	8,750.00	-8,157.50
5150 — Delta GEMS Youth Group			
5151 — Youth Group Dues	0.00	625.00	-625.00
5152 — Miscellaneous	253.31		
Total 5150 — Delta GEMS Youth Group	253.31	625.00	-371.69
5300 — Interest Income	13.03		
Total 5000 — Operating Income	858.84	9,375.00	-8,516.16
Total Income	12,653.25	68,864.00	-56,210.75
Cost of Goods Sold			
6590 — Delta SAC Store – COGS			
6590a — Chapter Shirts	110.18		
Total 6590 — Delta SAC Store – COGS	110.18		
Total COGS	110.18		
Gross Profit	12,543.07	68,864.00	-56,320.93
Expense			
6500 — Fundraising – Expense			
6502 — Chapter Fundraising Expense			
6530 — Sweetheart Ball			
6530a — Contractual Services/Fees	0.00	5,350.00	-5,350.00
6531 — Decorations	0.00	800.00	-800.00
6538 — Insurance	0.00	200.00	-200.00
6539 — Supplies	0.00	150.00	-150.00
6536 — Printing and Publishing	0.00	50.00	-50.00
Total 6530 — Sweetheart Ball	0.00	6,550.00	-6,550.00
6560 — Crimson and Creme' Brunch			
6562 — Food	0.00	3,000.00	-3,000.00
6561 — Rental	0.00	500.00	-500.00

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6560b — Entertainment	0.00	350.00	-350.00
6560a — Event Speaker	0.00	250.00	-250.00
6560c — DJ / Musician	0.00	200.00	-200.00
6567 — Equipment	0.00	200.00	-200.00
6563 — Printing and Publishing	0.00	175.00	-175.00
6566 — Insurance	0.00	150.00	-150.00
6568 — Decorations	0.00	50.00	-50.00
Total 6560 — Crimson and Creme' Brunch	0.00	4,875.00	-4,875.00
6550 — White Party			
6555 — Contractual Services	10.56	1,160.00	-1,149.44
6552 — Food	0.00	750.00	-750.00
6554 — Decorations	0.00	300.00	-300.00
6557 — Insurance	0.00	200.00	-200.00
6556 — Printing and Publishing	181.90	150.00	31.90
Total 6550 — White Party	192.46	2,560.00	-2,367.54
6300 — 50th Anniversary Expenses			
6320 — Friday Activities			
6323 — Supplies	86.45		
Total 6320 — Friday Activities	86.45		
Total 6300 — 50th Anniversary Expenses	86.45		
Total 6502 — Chapter Fundraising Expense	278.91	13,985.00	-13,706.09
6501 — SAC Fundraising Exp			
6510 — Crimson & Creme Cotillion			
6515 — Food	1,500.00	7,200.00	-5,700.00
6517 — Printing and Publishing	94.90	2,000.00	-1,905.10
6512 — Contractual Services			
6512a — Video/DVD	0.00	400.00	-400.00
6512c — Security	0.00	200.00	-200.00
6512d — Stage Technician	0.00	200.00	-200.00
6512b — Pictures	500.00	500.00	0.00
Total 6512 — Contractual Services	500.00	1,300.00	-800.00
6518 — Equipment Rental	0.00	700.00	-700.00
6511 — Decorations	0.00	500.00	-500.00
6517a — Graphic Design	0.00	500.00	-500.00
6513 — Entertainment	0.00	300.00	-300.00
6516 — Gifts (Non Deltas)	0.00	300.00	-300.00
6519 — Cotillion Supplies	84.18	100.00	-15.82
6514 — Insurance	100.00	100.00	0.00
Total 6510 — Crimson & Creme Cotillion	2,279.08	13,000.00	-10,720.92
Total 6501 — SAC Fundraising Exp	2,279.08	13,000.00	-10,720.92
6503 — Scholarship Fundraising Expense			
6540 — Thelma Poston Golf Classic			
6543 — Green Fees	480.42	3,680.00	-3,199.58

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6541 — Food – Golfers	928.50	1,280.00	-351.50
6544 — Operating Cost	437.85	600.00	-162.15
6547 — Prizes – Monetary	140.00	260.00	-120.00
6542 — Food – Non Golfers	0.00	64.00	-64.00
6545 — Postage	100.00	100.00	0.00
6548 — Insurance (Golf Outing)	100.00	100.00	0.00
6546 — Printing and Publishing	1,473.47	380.00	1,093.47
Total 6540 — Thelma Poston Golf Classic	3,660.24	6,464.00	-2,803.76
6520 — Fit Fun Dollars for Scholars			
6525 — Rental	0.00	500.00	-500.00
6522 — Food	0.00	200.00	-200.00
6523 — Insurance	0.00	100.00	-100.00
Total 6520 — Fit Fun Dollars for Scholars	0.00	800.00	-800.00
6570 — Ernestine Mack–Clark Delta Doll			
6576 — Rental	0.00	500.00	-500.00
6572 — Printing and Publishing	214.50	575.00	-360.50
6578 — Monetary Awards	0.00	250.00	-250.00
6570a — Gifts, Trophies & Metals	0.00	150.00	-150.00
6573 — Decorations	0.00	100.00	-100.00
6575 — Insurance	0.00	100.00	-100.00
6571 — Supplies	95.39	100.00	-4.61
6574 — Sales/Inventory	2,441.00		
6577 — Pageant Attire	1,735.95		
6570b — Activities	132.00	100.00	32.00
Total 6570 — Ernestine Mack–Clark Delta ...	4,618.84	1,875.00	2,743.84
Total 6503 — Scholarship Fundraising Exp...	8,279.08	9,139.00	-859.92
Total 6500 — Fundraising – Expense	10,837.07	36,124.00	-25,286.93
6000 — Operating Expense			
6100 — Committees			
6120 — Executive Board			
6122 — Conventions/Conferences			
6122a — Lodging	0.00	1,000.00	-1,000.00
6122b — Registration	-160.00	700.00	-860.00
6122c — Travel	0.00	750.00	-750.00
6122d — Food	0.00	320.00	-320.00
Total 6122 — Conventions/Conferences	-160.00	2,770.00	-2,930.00
6129 — Supplies	115.90	650.00	-534.10
6123 — Liability and Bonding Insurance	350.00	800.00	-450.00
6121 — Advertisements	410.00	800.00	-390.00
6128 — Rental	1,274.00	1,600.00	-326.00
6125 — Printing and Publishing	41.25	250.00	-208.75
6126 — Postage	44.00	50.00	-6.00
6121b — Audit	500.00	500.00	0.00
6124 — Memberships	170.00	170.00	0.00
6121a — Donations	295.00		

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6127 — Professional Services	15.00		
6149 — Chapter Operating Fees	20.00		
Total 6120 — Executive Board	3,075.15	7,590.00	-4,514.85
6130 — Delta GEMS Youth Group			
6135 — Food	0.00	1,250.00	-1,250.00
6138 — Marketing			
6138 — Marketing – Other	365.35	1,120.00	-754.65
6138b — Printing and Publishing	273.96	280.00	-6.04
Total 6138 — Marketing	639.31	1,400.00	-760.69
6133 — Community Outreach	120.95	475.00	-354.05
6139 — Supplies	296.74	617.74	-321.00
6131 — Activities			
6131 — Activities – Other	0.00	290.00	-290.00
6131f — Cultural Activity	362.69	362.69	0.00
Total 6131 — Activities	362.69	652.69	-290.00
6132 — Monetary Awards	991.18	1,041.32	-50.14
Total 6130 — Delta GEMS Youth Group	2,410.87	5,436.75	-3,025.88
6150 — Physical and Mental Health			
6151 — Power Play			
6151e — Supplies	0.00	350.00	-350.00
6151b — Food	162.66	200.00	-37.34
6151a — Entertainment	150.00	160.00	-10.00
6151c — Insurance	100.00	100.00	0.00
6151d — Printing and Publishing	179.90	70.00	109.90
Total 6151 — Power Play	592.56	880.00	-287.44
6155 — Mind, Body and Spirit			
6155a — Printing and Publishing	0.00	250.00	-250.00
6155 — Mind, Body and Spirit – Other	0.00	20.00	-20.00
Total 6155 — Mind, Body and Spirit	0.00	270.00	-270.00
6154 — Food	0.00	200.00	-200.00
6156 — Supplies	0.00	200.00	-200.00
6152 — Donation	-50.00		
Total 6150 — Physical and Mental Health	542.56	1,550.00	-1,007.44
6180 — Sisterhood			
6181 — Activities	40.00	400.00	-360.00
6184 — Bereavement	0.00	250.00	-250.00
6183 — Illnesses	220.00	400.00	-180.00
6182 — Gifts	152.03	250.00	-97.97
Total 6180 — Sisterhood	412.03	1,300.00	-887.97
6170 — Delta Dears and Friends			
6172 — Food	374.33	1,100.00	-725.67
6175 — Insurance (Delta Dears)	100.00	200.00	-100.00
6177 — Printing / Advertisement	0.00	100.00	-100.00

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6174 — Supplies	62.80		
Total 6170 — Delta Dears and Friends	537.13	1,400.00	-862.87
6240 — READing Project			
6240a — Educational Material	0.00	350.00	-350.00
6243 — Food	0.00	200.00	-200.00
6241 — Printing and Publishing	0.00	100.00	-100.00
6242 — Supplies	0.00	50.00	-50.00
Total 6240 — READing Project	0.00	700.00	-700.00
6160 — Scholarship and Standards			
6160a — DST Family Scholarship	0.00	750.00	-750.00
6160b — Event Sponsorships	0.00	200.00	-200.00
6162 — Printing and Publishing	6.00	50.00	-44.00
6164 — Supplies	0.00	40.00	-40.00
6165 — Postage	19.65	30.00	-10.35
6163 — Scholarships	7,000.00	6,500.00	500.00
Total 6160 — Scholarship and Standards	7,025.65	7,570.00	-544.35
6270 — EMBODI			
6271 — Supplies	0.00	500.00	-500.00
Total 6270 — EMBODI	0.00	500.00	-500.00
6260 — Project SEE			
6266 — Food & Beverages	-1.71	300.00	-301.71
6263 — Supplies	0.00	100.00	-100.00
6261 — Priinting and Publishing	0.00	50.00	-50.00
Total 6260 — Project SEE	-1.71	450.00	-451.71
6190 — Social Action			
6191 — Operating Supplies	325.00	750.00	-425.00
6194 — Food	21.19		
Total 6190 — Social Action	346.19	750.00	-403.81
6280 — Collegiate Transition			
6283 — Sponsorships	0.00	200.00	-200.00
6281 — Gifts	0.00	100.00	-100.00
Total 6280 — Collegiate Transition	0.00	300.00	-300.00
6200 — Technology			
6202 — Hosting/Domain	25.00	270.00	-245.00
6201 — Contractual Services	345.39	384.00	-38.61
Total 6200 — Technology	370.39	654.00	-283.61
6020 — International Awareness			
6022 — Supplies	0.00	150.00	-150.00
6021 — Printing and Publishing	0.00	100.00	-100.00
Total 6020 — International Awareness	0.00	250.00	-250.00
6220 — Dr. Betty Shabazz Academy			
6221 — Supplies	260.55	500.00	-239.45

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Total 6220 — Dr. Betty Shabazz Academy	260.55	500.00	-239.45
6110 — Arts and Letters			
6113 — Printing and Publishing	0.00	50.00	-50.00
6114 — Supplies	0.00	50.00	-50.00
Total 6110 — Arts and Letters	0.00	100.00	-100.00
6030 — Publicity and Communications			
6032 — Postage	0.00	50.00	-50.00
6033 — Miscellaneous	0.00	25.00	-25.00
6031 — Printing and Publishing	298.95	300.00	-1.05
Total 6030 — Publicity and Communicatio...	298.95	375.00	-76.05
6250 — Delta ERT			
6251 — Supplies	0.00	50.00	-50.00
Total 6250 — Delta ERT	0.00	50.00	-50.00
6140 — Finance			
6144 — Postage	0.00	44.00	-44.00
6147 — Supplies	90.96	99.00	-8.04
6141 — Bank Fee	108.71	57.00	51.71
Total 6140 — Finance	199.67	200.00	-0.33
6210 — Program Planning			
6214 — DID Training Travel Etc.	952.88	775.00	177.88
Total 6210 — Program Planning	952.88	775.00	177.88
6010 — Heritage and Archive			
6012 — Equipment	0.00	150.00	-150.00
6013 — Supplies	1,172.01	100.00	1,072.01
Total 6010 — Heritage and Archive	1,172.01	250.00	922.01
Total 6100 — Committees	17,602.32	30,700.75	-13,098.43
Total 6000 — Operating Expense	17,602.32	30,700.75	-13,098.43
Total Expense	28,439.39	66,824.75	-38,385.36
Net Ordinary Income	-15,896.32	2,039.25	-17,935.57
Other Income/Expense			
Other Income			
8000 — Non-Operating			
8100 — Grand Chapter - National			
8123 — Per Capita 2020/2021	10.00		
8113 — National Dues 2020/2021	190.00		
8112 — National Dues - 2019/2020	-50.00		
8122 — Per Capita - 2019/2020	0.00		
8130 — Late Fee	0.00		
8140 — Reinstatement Fee	0.00		

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Total 8100 — Grand Chapter – National	150.00		
8200 — Fidiciary Accounts			
8214 — Scholarship	425.00		
8213 — Program Planning & Conferences	380.00		
8211 — Social Action	0.00		
Total 8200 — Fidiciary Accounts	805.00		
8500 — Deferred Income			
8505 — Chapter Dues 2020/2021	5,500.00		
Total 8500 — Deferred Income	5,500.00		
Total 8000 — Non-Operating	6,455.00		
Total Other Income	6,455.00		
Net Other Income	6,455.00		
Net Income	<u>-9,441.32</u>	<u>2,039.25</u>	<u>-11,480.57</u>